

Andrew G. Axsom

Contact



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About

Results-driven professional with fifteen years experience in two successful education technology ventures and in higher education. Seeking career in training and development where I can leverage my skills in the facilitation of learning, leadership development, technical writing, data collection and interpretation, as well as in-person & web-based presentations.

Education

- **PhD Candidate, Higher Education**
University of North Texas (*Denton, TX*)
- **Master of Business Administration**
The University of Tulsa (*Tulsa, OK*)
- **Bachelor of Science in Accounting**
Rockhurst University (*Kansas City, MO*)

Awards

- **Board Member – Archangels Men’s Network – Catholic Charities of Dallas** (*2017-Present*)
- **VP & Director of Membership – Young Catholic Professionals – Dallas Chapter** (*2016*)
- **UNT Health Science Center Nominee – Fort Worth Business Press, Top 40 Under 40** (*2013*)
- **Thomas Moorman Unsung Hero Award – UNT Health Science Center** (*2009-2010*)
- **Chapter Advisor of the Year – The Pi Kappa Alpha International Fraternity** (*2006-2007*)
- **Outstanding Academic Advisor – The University of Texas at Arlington** (*2005-2006*)
- **Eagle Scout – Boy Scouts of America** (*1997*)

Professional Skills

Team Building & Training

- Presented training programs and classroom lectures of 5-250 people which included hands-on demonstrations, and solicited feedback through frequent surveying for satisfaction and improvements to content and delivery
- Redesigned orientation program for 800 to shift from information delivery to focus on culture integration & increased social interaction amongst participants
- Worked closely with key internal & external stakeholders to produce successful events, print & electronic materials, presentations, services & programs

Leadership & Supervision

- Supervised cross-functional teams of 5-50 on effective delivery of services
- Provided feedback to employees through quarterly retreats, annual evaluations, & performance improvement plans
- Implemented quarterly goals and reporting for all levels of engagement and provided executive summaries on key enhancements and areas of improvement to internal and external stakeholders

Technology Selection & Implementation

- Administered courses on and helped select Canvas Learning Management System across organization including video production, online presentations, web-administered quizzes, and discussion boards
- Developed online version of orientation program through video production and website development to provide similar culture and engagement distribution as in-person orientation
- Oversaw implementation of organization-wide social network and engagement platform that streamlined and optimized business practices for over 5000 users

Professional Experience

Regional Manager, Higher Education

9/2015 – 4/2017

Parchment, Inc.

Spearheaded sales efforts for credential management software for Texas and Oklahoma. Honed presentation skills working with key stakeholders including the CIO, VPs and departmental liaisons for project approval & management. Developed multiple RFPs and proposals for campuses, and supervised sales process from demo to implementation.

Director of Campus Development

10/2013 – 9/2015

OrgSync, Inc.

Consultant and Subject Matter Expert for campus engagement platform. Worked with campuses such as Stanford, Duke, Columbia, University of Missouri, and TCU on expansion and practical implementation of best practices for usage across campus. Presented assessment trainings for both national webinars and conference presentations.

Director of Student Development

9/2009 – 9/2013

Student Development Coordinator

9/2007 – 8/2009

University of North Texas Health Science Center

Supervised three functional areas comprised of up to ten full-time and forty part-time staff members as Director. Managed budgets of \$500,000 annually. Strategically redesigned each functional area to maximize efficiencies, leverage technology and shared services, and collaborate with colleagues to cross-program and learn best practices.

Student Development Specialist

9/2003 – 8/2007

The University of Texas at Arlington

Academic Advisor in the College of Business, serving over 5000 students in 17 majors. Coordinated Freshman Interest Group Program and served as Goolsby Leadership Academy advisor above and beyond advising load requirements.